

## Andrew Follman, CCIM

Director, Office Advisory Team



Prior to joining Meridian Real Estate, Andrew previously worked for Acorn Group, Inc. where he handled, office, industrial and retail brokerage transactions, as well as conducted commercial property investment analysis for clients.

Andrew is a CCIM Designee and is a member of the Indiana Commercial Board of Realtors. He is also a licensed salesperson in the State of Missouri.

Companies Andrew has worked for include: Union Savings Bank, Winona Memorial Hospital, Midwest Environmental Services, Aetna Hardwoods, Venture Fibre/Jennian Enterprises, Douglas Distribution, Brama, Inc., Howard Fry & Sons, Dunton & Co.,

PC, Residential Mortgage Group, Lord Realty Company, Agewell, Inc., Planned Investment Company, Inc., CFS, LLC, American Senior Communities, Insights Consulting, & Focus Surgery.

### Real Estate Specialty

Office Brokerage Services  
Tenant & Landlord Representation  
Investment Analysis  
Acquisition & Disposition

### Education

The Evergreen State College, Olympia, WA  
Bachelor of Arts, 1994-1996

University of Southern California, Los Angeles, CA  
College of Letters, Arts & Sciences, 1992-1994

### Professional History

Meridian Real Estate  
Director, Office Advisory Team

Acorn Group, Inc.  
Commercial Sales & Leasing  
2003-2006

Coldwell Banker Commercial Advisors  
Commercial Services  
2001-2002

### Achievements / Qualifications

CCIM-Certified Commercial Investment Member  
Indiana Commercial Board of Realtors, 2006-Present  
Metropolitan Indianapolis Board of Realtors, 2001-2005

### Personal Affiliation / Community Involvement

Butler Tarkington Neighborhood Association-Board Member  
Government Affairs / Land Use Committee

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### Partial List of Clients Served

Client	Sq. Ft.
Ricoh Americas Corporation/Lanier	9,000
Household Finance Corporation*	Indiana portfolio
Planned Investments	4,200
Union Savings Bank, Indiana Headquarters	32,000 acquisition
The College Network	33,500
Healthcare Systems Corp.	5,900
LandAmerica Lawyers Title*	Central Indiana portfolio
The Indiana Hand Center*	8,400*
Women's Health Partnership, Beech Grove OB/GYN	8,200
ANYI Management (Landlord Representation)	435,000 actively listed
Insights Consulting	5,600
Midwest Environmental Services of Indy	11,000 acquisition
Fortune Park Building 1&2	39,500 acquisition
Agewell, Inc	3,900
Crossroad Vintners	11,500
Howard Fry & Son, Inc.	20,000 disposition
ThorWorks Industries	10,800 acquisition
Dealers Transmission Exchange	9,600
Hoosier Family Health	4,800
Pillow Express Logistics	16,000*

\*multiple transactions