

FOR IMMEDIATE RELEASE

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MERIDIAN REAL ESTATE HIRES TWO NEW BROKERS

(INDIANAPOLIS)- Andrew Follman, CCIM has recently joined Meridian Real Estate as Director, Office Advisory Team.

A 1996 graduate of The Evergreen State College, Olympia, WA, Follman previously worked for Acorn Group, Inc. where he handled, office, industrial and retail brokerage transactions.

The Office Advisory Team is lead by Jeff Harris and John Robinson, and provides tenant/buyer representation, landlord/owner representation, investment property acquisition and disposition services and consulting. The team has completed some of the largest transactions in the history of the Indianapolis office market.

Russ Zimmerman has recently joined Meridian Real Estate as Vice President, Industrial Advisory Team. Zimmerman previously worked for Grubb & Ellis where he handled industrial and land brokerage transactions. Zimmerman has over 15 years experience in the business. Recently Russ has represented Transportation Warehouse Services, Otis Elevator and CLM Pallet.

Meridian Real Estate's Industrial Advisory Team's expertise ranges from manufacturing and distribution tenant/buyer representation to investment property sales and corporate disposition services. In addition, their experience includes multi-market transaction management services for some of the top companies in the automotive, life sciences, telecommunications and HVAC industries.

Founded in July 1993 by Jeff Harris, SIOR, President and John Robinson, Executive Vice President, Meridian Real Estate is consistently one of the leading commercial real estate firms in Indiana. The company specializes in office, industrial and land brokerage and consulting, and is home to many of Indianapolis' top real estate professionals. Meridian is also recognized by many as a leading Indianapolis provider of landlord advisory services, investment property sales, and project management services. Named by the *Indianapolis Business Journal* as the area's eighth fastest growing private company in 2003 and as sixteenth in 2004, the company was recognized by *Midwest Real Estate News* in May, 2003 as one of the "Best of the Best" Top 25 Brokerage Firms in the Midwest and by the Johnson Center for Innovation of the Kelly School of Business as an Indiana "Growth 100 Company" in 2002, 2003 and 2004.

For more information about Meridian Real Estate, please contact John Robinson 317/566-5611.

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